



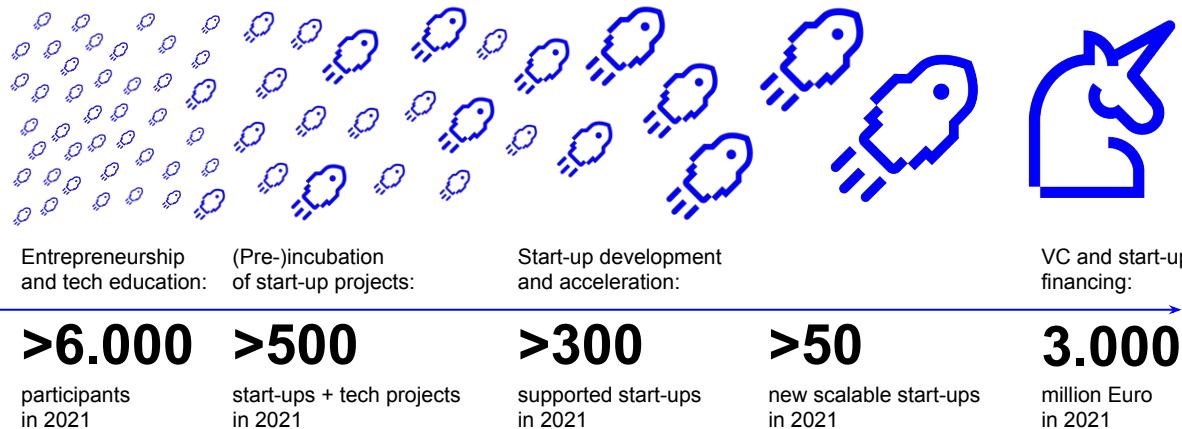
**UNTER
NEHMER
TUM**

**WE TURN VISIONS
INTO VALUE**

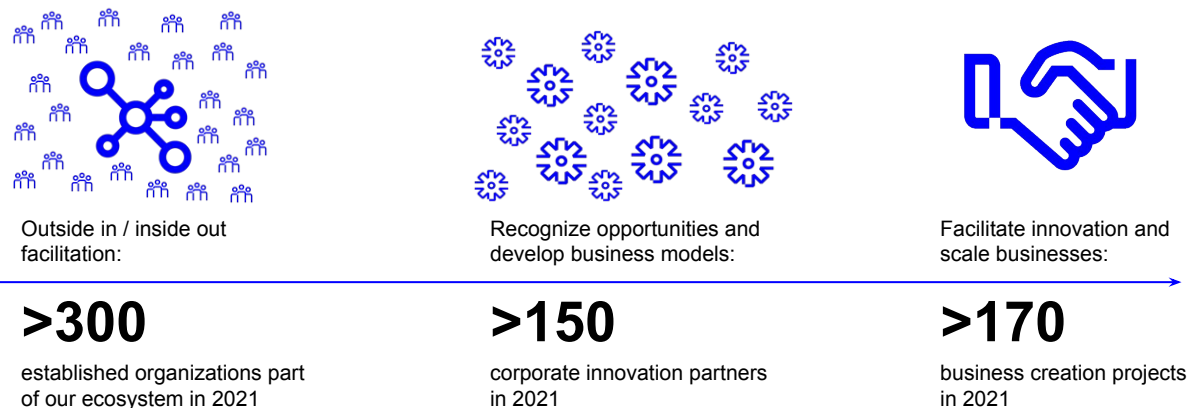
Who we are

- Largest European entrepreneurship center: From first idea to IPO
- Part of TUM - Technical University of Munich, Germany's number one technical university
- Biggest open B2B start-up platform with corporate partners like Allianz, Bosch, BMW, Daimler, Facebook, Google, Intel, SAP, Siemens
- High performance VC fund with over EUR 300M under management - cooperation with leading global VCs like Accel, atomico, GA, Lakestar and NEA
- Founded in 2002, owned by industrial entrepreneur Susanne Klatten
- Average annual growth rate >25% (output, sales and employees)

ENTREPRENEURSHIP



INNOVATION





KONUX

The KONUX system is an end-to-end solution which uses IIoT sensors and artificial intelligence to improve network availability, extend asset lifetime and reduce costs. It continuously monitors and analyzes the health of key switch components such as the track bed and frog, and provides actionable recommendations.

Founders from left to right: Andreas Kunze, Dennis Humhal, Max Hasler / **Founder not in the picture:** Vlad Lata



Impact

Reduces delays caused by infrastructure (maintenance) by 20%



Touchpoints

Manage and More
TechFounders
UnternehmerTUM Academy
for Innovators
UVC Partners



tado°

tado° develops smart thermostats that ensure a comfortable and healthy room temperature, whilst considerably reducing energy consumption.

Founders (seen on the picture in the background):
Christian Deilmann, Johannes Schwarz



Impact

Reduces household energy consumption by up to 31%



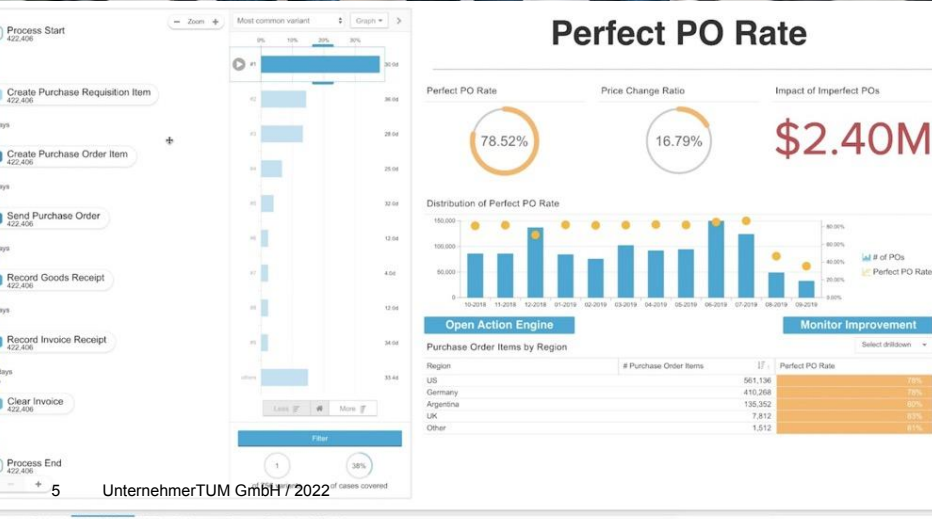
Touchpoints

Manage and More
UnternehmerTUM Academy
for Innovators
XPREENEURS Incubator (KIC)

Celonis

Celonis is the leader in business transformation software, harnessing the power of process mining technology. Its Intelligent Business Cloud empowers every company to remove operational friction and become a superfluid enterprise.

Founders from left to right: Bastian Nominacher, Alexander Rinke, Martin Klenk



Impact

12.000.000.000 purchase orders helping companies change the way they work



Touchpoints

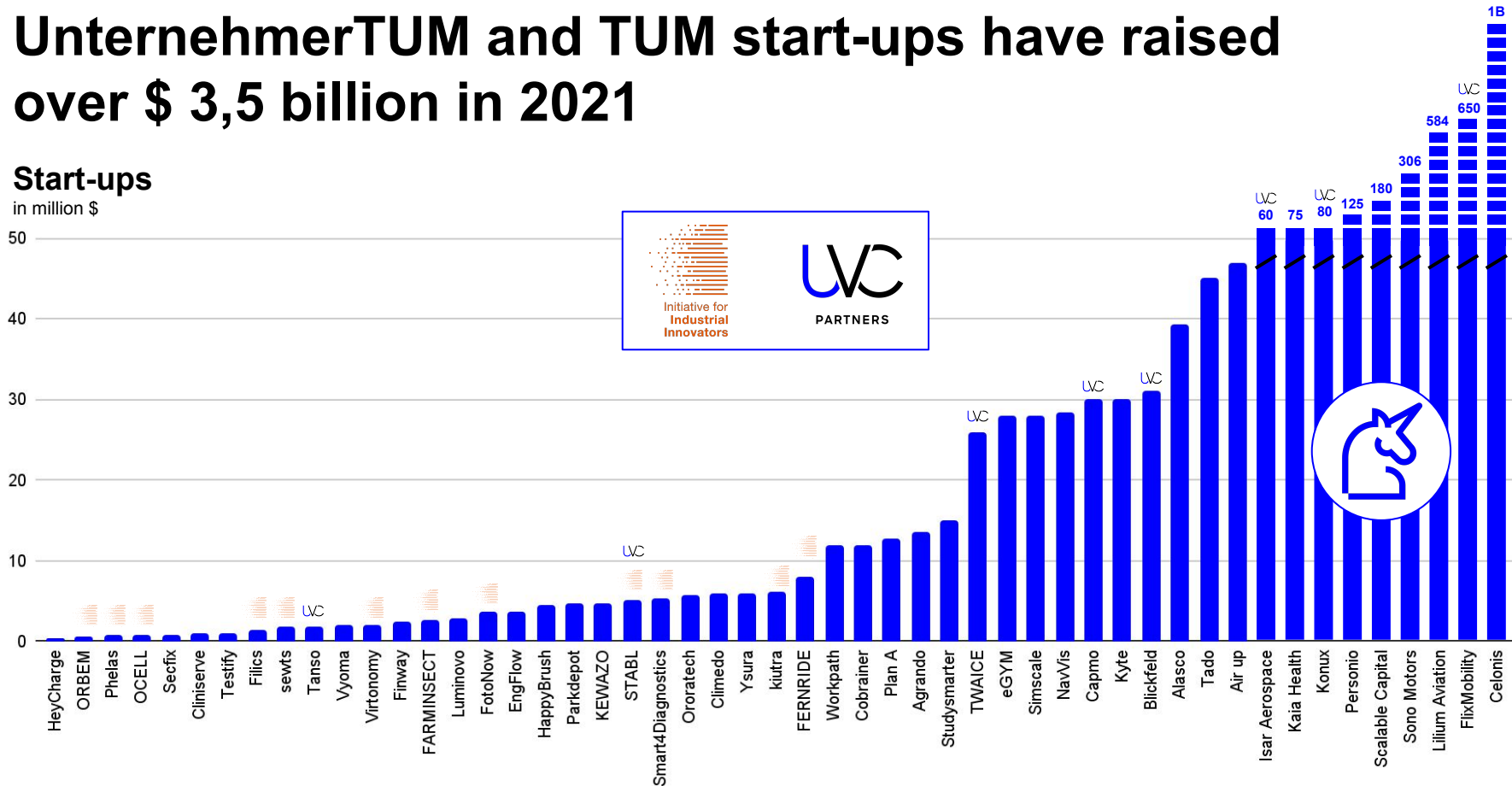
TUM Gründungsberatung



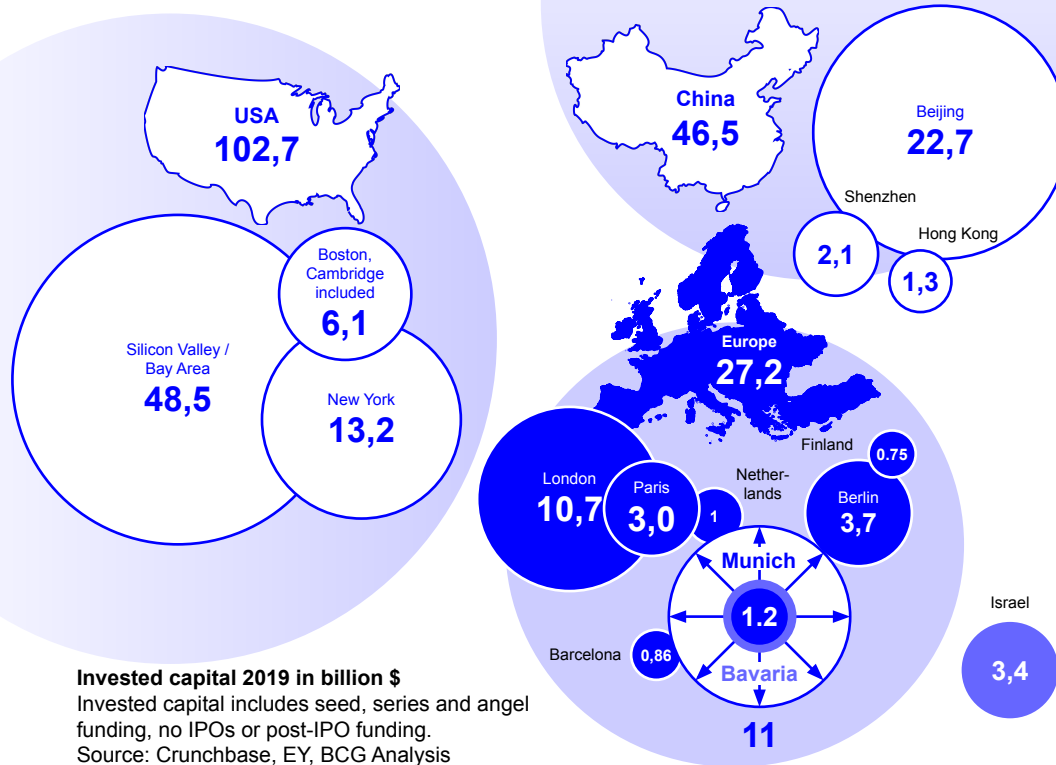
UnternehmerTUM and TUM start-ups have raised over \$ 3,5 billion in 2021

Start-ups

in million \$



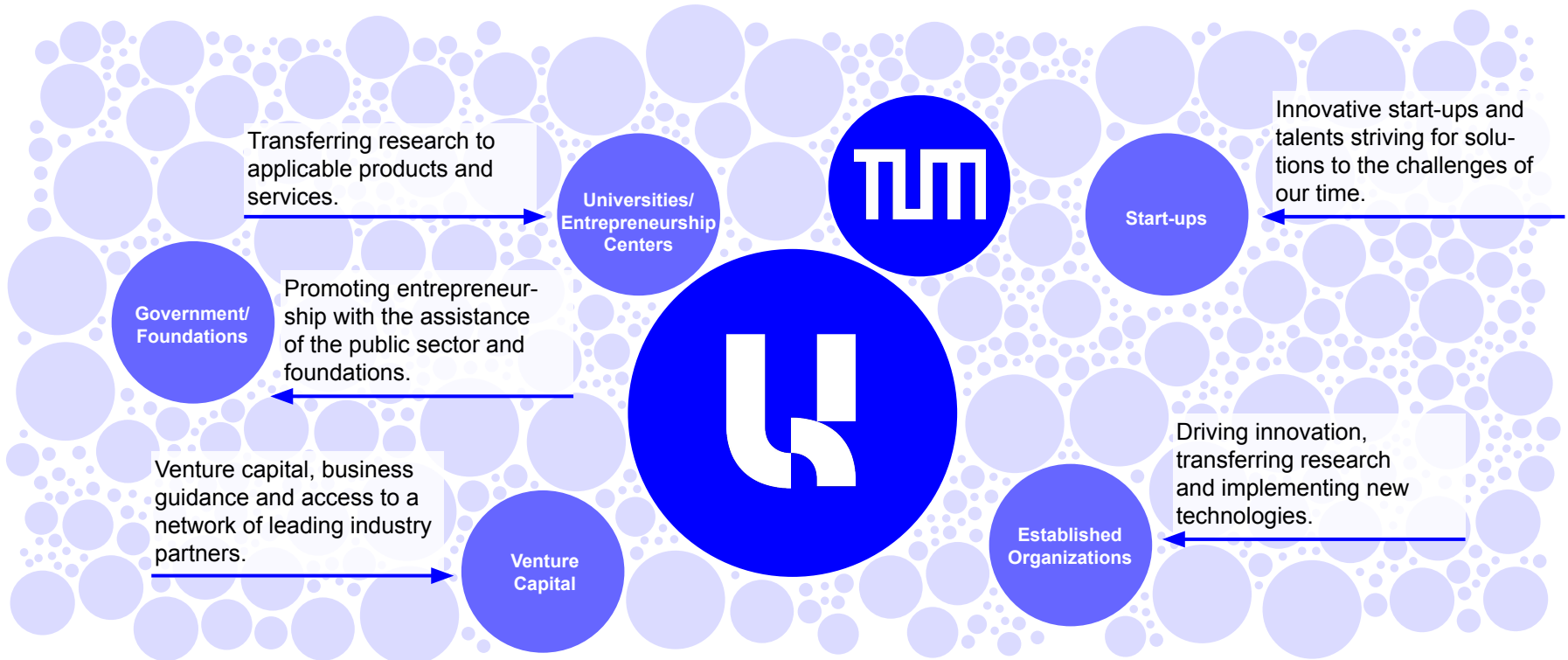
Our goal: being one of the world's leading hubs for innovation and start-ups by 2030



TUM and UnternehmerTUM want to make an important contribution with their partners:

		2020		2030
	Scalable spin-offs / year	50+	>	250
	Patent applications	50	>	500
	Invested capital / year	1 billion \$	>	11 billion \$
	New jobs / year	1.000	>	10.000
	Corporate partners	100	>	500
	Accompanied talents / year	5.000	>	25.000

How? - We bring together a community that creates high-tech companies to solve the challenges of our time



Our community is a network of foundations, universities, start-ups, investors and established organizations



Interest? Then join one of our Munich start-up hubs and take your project to the next level



HQ Entrepreneurship Center
Research Campus Garching (TUM Campus)
Lichtenbergstraße 6
85748 Garching

Munich Urban Colab
Freddy-Mercury-Straße 5
80797 Munich

A joint initiative

**UNTERNEHMER
TUM**



City of Munich

**Munich
Urban
Colab**



MAKERSPACE

MakerSpace opened in 2015 for explorers, makers, students, pros, start-ups and industrial companies. On 3,000 sqm, we offer you software, machine, tools and crew support to building prototypes or small-scale productions.



Audience

Students, researches,
founders, start-ups,
inventors, makers



Contact

Florian Küster
florian.kuester@maker-space.de

Thank you!

UnternehmerTUM GmbH

Lichtenbergstr. 6

85748 Garching (Munich), Germany

Tel.+49 (89) 18 94 69 - 0

www.unternehmertum.de

